

# 1Q 2018 Business Result

2 May 2018



The financial information in this document are consolidated earnings results based on K-IFRS. The previous earnings results have also been stated in compliance with K-IFRS.

The business results for the first quarter of 2018 currently under audit review are presented here for investors' convenience. Hence, please be advised that some of their contents may be altered in the course of audit. The actual results may differ from those included in this release due to a variety of factors. LOTTE Chemical undertakes no obligation to update or revise the preliminary provided in this release. Also, this material is not legally binding for any of investors' investment result.

Forecasts and projections contained in this material are based on current business environments and management's strategies, and they may differ from the actual results upon changes and unaccounted variables.

**1Q 2018 Business Results**

**Divisional Results**

**Investment Plan**

**Appendix**

# 1Q 2018 Business Results : Income Statement

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(Unit: Bil ₩)

| Classification   | 2018.1Q (E) | 2018.4Q | QoQ   | 2017.1Q | YoY    |
|------------------|-------------|---------|-------|---------|--------|
| Revenue          | 4,123       | 4,035   | 2.2%  | 3,996   | 3.1%   |
| Operating Profit | 662         | 716     | ▲7.5% | 815     | ▲18.8% |
| (%)              | (16.1%)     | (17.8%) |       | (20.4%) |        |
| Pre-tax Income   | 745         | 702     | 6.1%  | 864     | ▲13.8% |
| (%)              | (18.1%)     | (17.4%) |       | (21.6%) |        |
| Net Income       | 543         | 497     | 9.4%  | 641     | ▲15.3% |
| (%)              | (13.2%)     | (12.3%) |       | (16.1%) |        |

# 1Q 2018 Business Results : Financial Position

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## Financial Position

(Unit: Bil ₩)

| Classification              | '2018.1Q<br>(E)              | '2017                          | Change       |
|-----------------------------|------------------------------|--------------------------------|--------------|
| <b>Asset</b>                | <b>20,433</b>                | <b>19,551</b>                  | <b>4.5%</b>  |
| Cash and Equivalents        | 5,335                        | 4,939                          | 8.0%         |
| <b>Liabilities</b>          | <b>8,023</b>                 | <b>7,296</b>                   | <b>10.0%</b> |
| Borrowings                  | 4,541                        | 4,202                          | 8.1%         |
| <b>Shareholder's Equity</b> | <b>12,411</b>                | <b>12,255</b>                  | <b>1.3%</b>  |
| <b>EBITDA</b>               | <b>827</b><br><b>(20.1%)</b> | <b>3,621</b><br><b>(22.8%)</b> |              |

## Financial Ratios

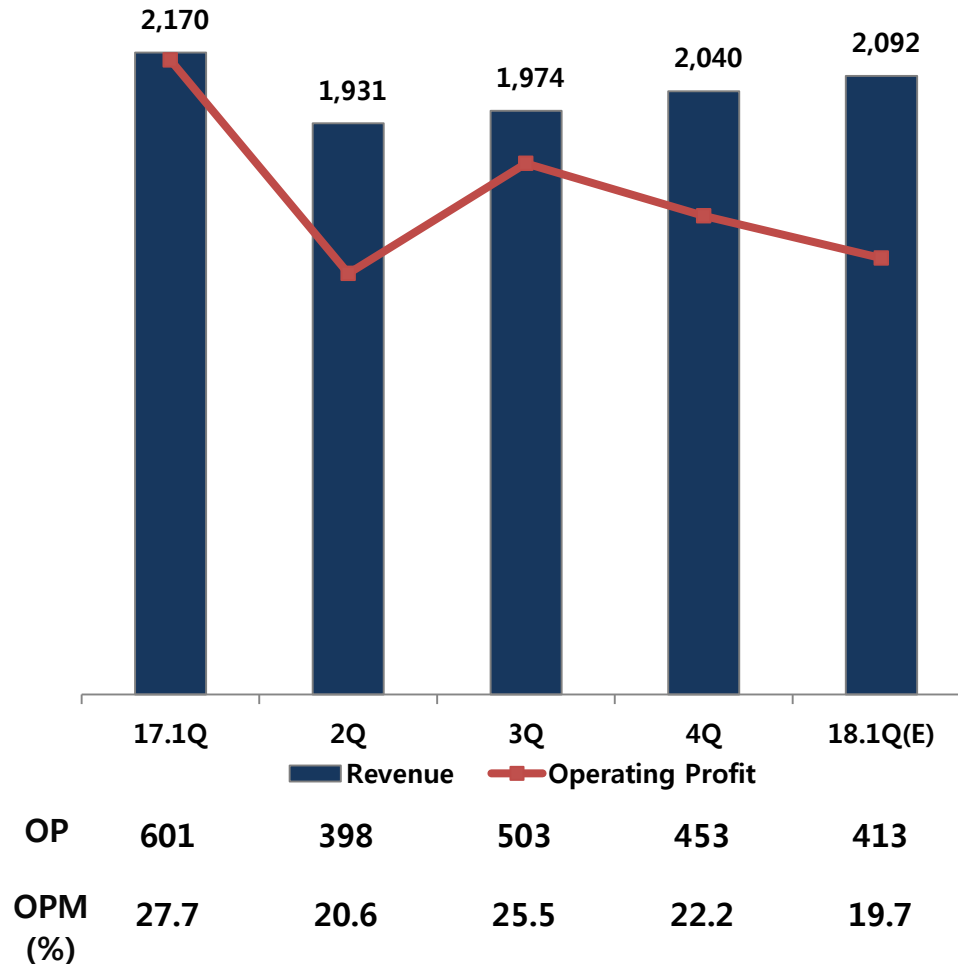
(Unit: Bil ₩)

| Classification                       | '2018.1Q<br>(E) | '2017       | Change      |
|--------------------------------------|-----------------|-------------|-------------|
| <b>Total Liabilities/ Equity (%)</b> | <b>64.6</b>     | <b>59.5</b> | <b>5.1</b>  |
| <b>ROE (%)</b>                       | <b>17.6</b>     | <b>21.1</b> | <b>▲3.5</b> |
| <b>ROA (%)</b>                       | <b>10.9</b>     | <b>12.9</b> | <b>▲2.0</b> |

# Divisional Results & Outlook : LOTTE Chemical (Olefin)

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## Quarterly Earnings Trend (Unit: W bn)



## 1Q Earnings Review

- Profitability have been declined due to the strong KRW

### PE/PP

- Profitability contracted by buyers' wait-and-see stance on increased Chinese inventory level

### MEG

- Profitability improved thanks to high Chinese polyester utilization rate

### BD

- Profitability increased by regular maintenances on March to April

### SM

- Profitability contracted by high inventory level and lower downstream (PS/EPS) utilization rates

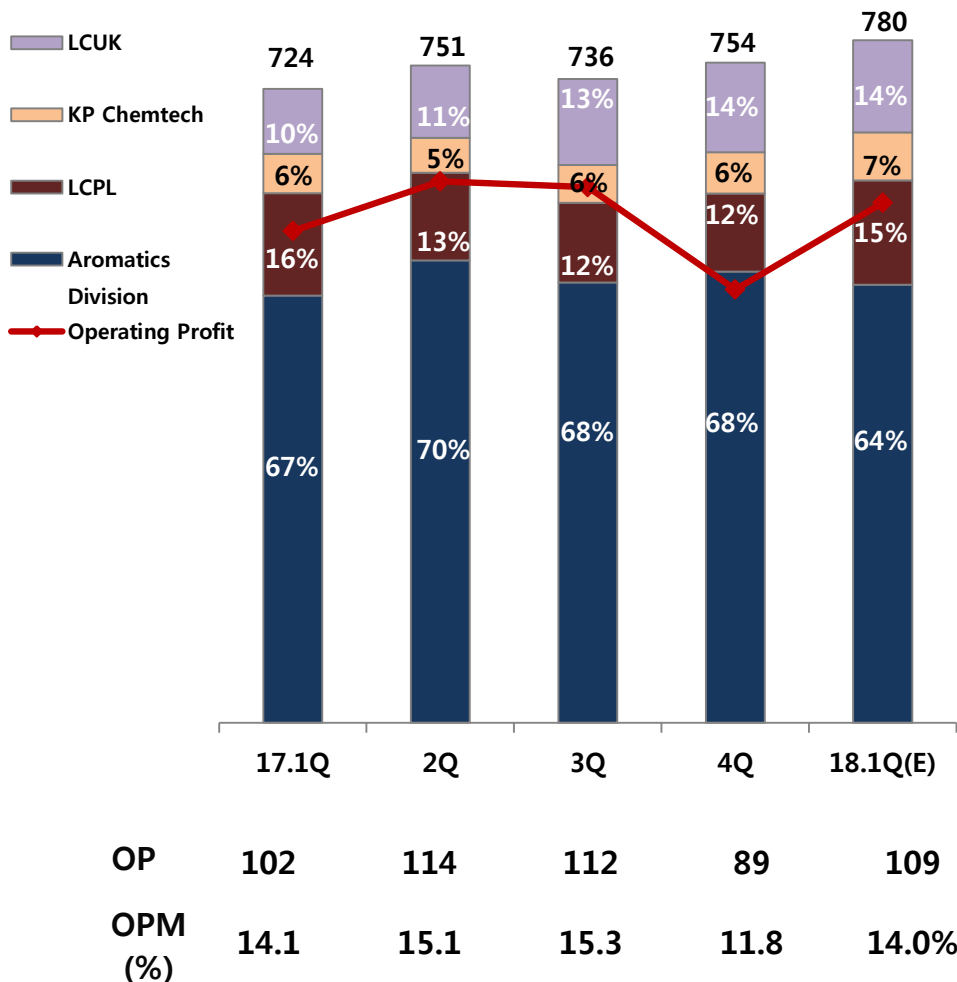
## 2Q Outlook

- Healthy profitability is expected due to the supply tightness

# Divisional Results & Outlook : Aromatics

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## Quarterly Earnings Trend (Unit: W bn)



## 1Q Earnings Review

- Despite strong KRW, profitability improved on healthy downstream demand

PX

- Profitability improved on higher Chinese PTA utilization rates and regular maintenances on March to April

PIA

- Even though spread contracted by buyers' resistance of sudden price spike recently, profit increased due to the increased sales volume

LCUK / LCPL

- Profitability improved thanks to robust polyester demand

## 2Q Outlook

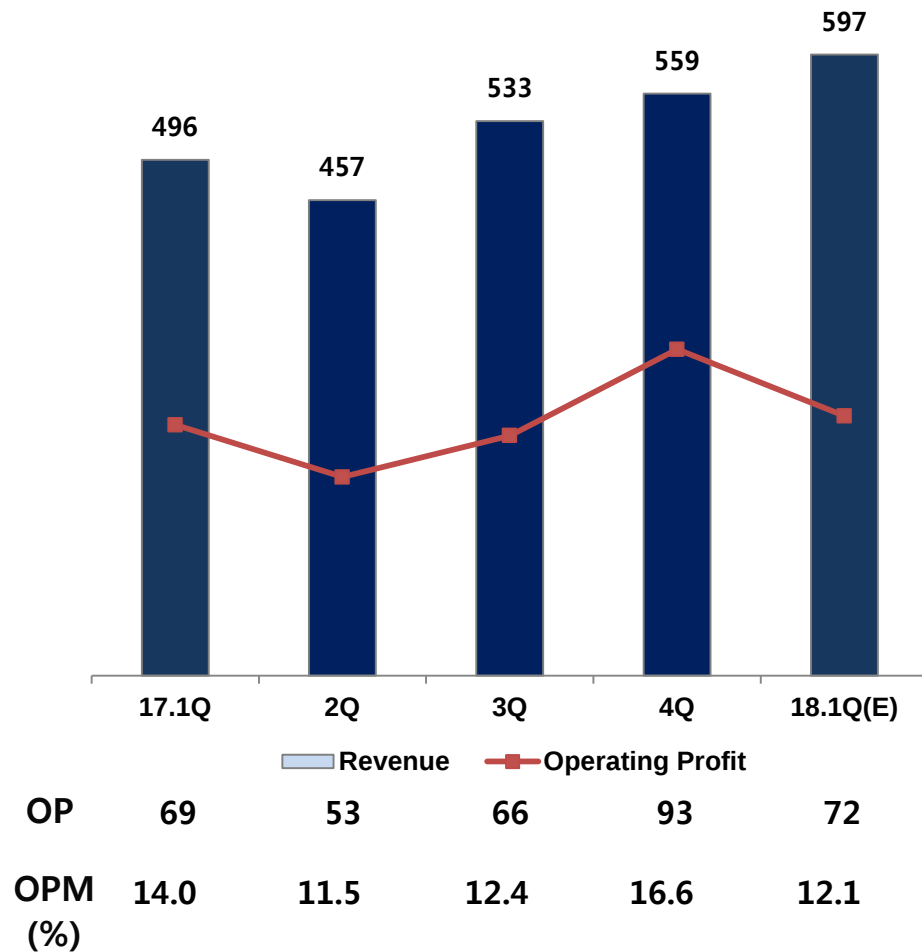
- Profitability is expected to stay solid due to strong Chinese polyester demand

\* The above numbers have been calculated by simply adding up Aromatic division of LOTTE Chemical (parent company), KP Chemtech, LCPL, LCUK.

# Divisional Results & Outlook : LC Titan

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## Quarterly Earnings Trend (Unit: W bn)



## 1Q Earnings Review

- Profitability have been declined due to the strong MYR and increased expenses on completed TE3 project

### PE/PP

- Profitability contracted by buyers' wait-and-see stance on increased Chinese inventory level

### BZ

- Profitability come down by regular maintenances of downstream (phenol) and buyers' wait-and-see stance on higher inventory level

### BD

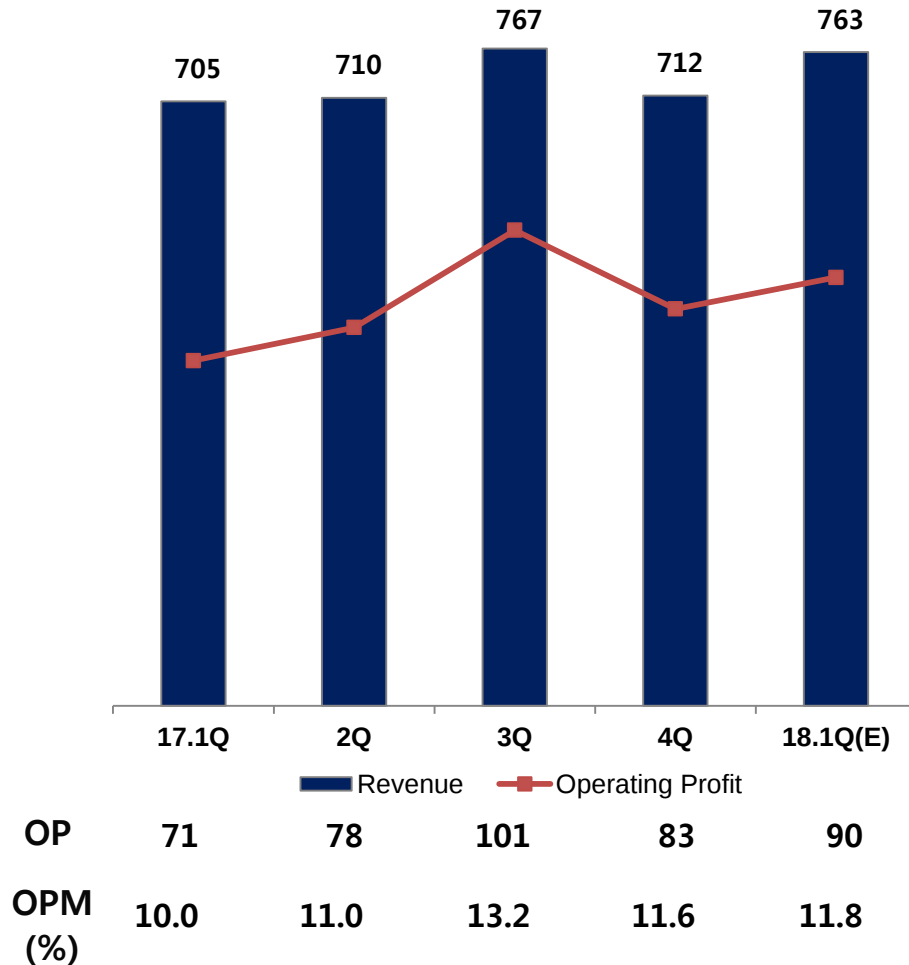
- Profitability increased by regular maintenances on March to April

## 2Q Outlook

- Healthy profitability is expected due to the supply tightness
- Increase sales volume on commercial start-up of TE3 Project (EL 93kta)

# Divisional Results & Outlook : LOTTE Advanced Materials *More than Chemistry*

## Quarterly Earnings Trend (Unit: W bn)



## 1Q Earnings Review

- Despite KRW strength, profitability improved by increased sales volume

### ABS

- Profitability decreased on higher feedstock cost

### PC

- Despite higher feedstock cost, profitability improved on tight supply and demand

### Construction Material

- Profitability decreased on higher feedstock cost

## 2Q Outlook

- Healthy profitability is expected by favorable supply and demand

## On-Going Investment

| Project                                 | Investment Cost<br>(Billion Won)     | Capacity (KTA)                                   | Location       | Mechanical<br>Completion |
|-----------------------------------------|--------------------------------------|--------------------------------------------------|----------------|--------------------------|
| Specialized Rubber<br>(JV, 50%+1 share) | 141<br>(Total 702)                   | SSBR 100<br>EPDM 100                             | Yeosu, Korea   | Completed                |
| Malaysia<br>LC Titan NC Revamping       | 300                                  | Ethylene 93<br>Propylene 127<br>BTX 134          | Malaysia       | Completed                |
| Malaysia<br>LC Titan PP Project         | 160                                  | PP 200                                           | Malaysia       | 2018. 1H                 |
| Yeosu NC Revamping                      | 253                                  | Ethylene 200<br>Propylene 100<br>BTX 40<br>BD 20 | Yeosu, Korea   | 2018.2H                  |
| US ECC & MEG Project<br>(JV)            | 1,277mil USD<br>(Total 3,096mil USD) | Ethylene 1,000 (90%)<br>EG 700 (100%)            | USA            | End of 2018              |
| MeX Project<br>PC Project               | 367                                  | MeX 200<br>PC 110                                | Ulsan<br>Yeosu | 2019.2H                  |

**APPENDIX.**

# Appendix : Quarterly Performance

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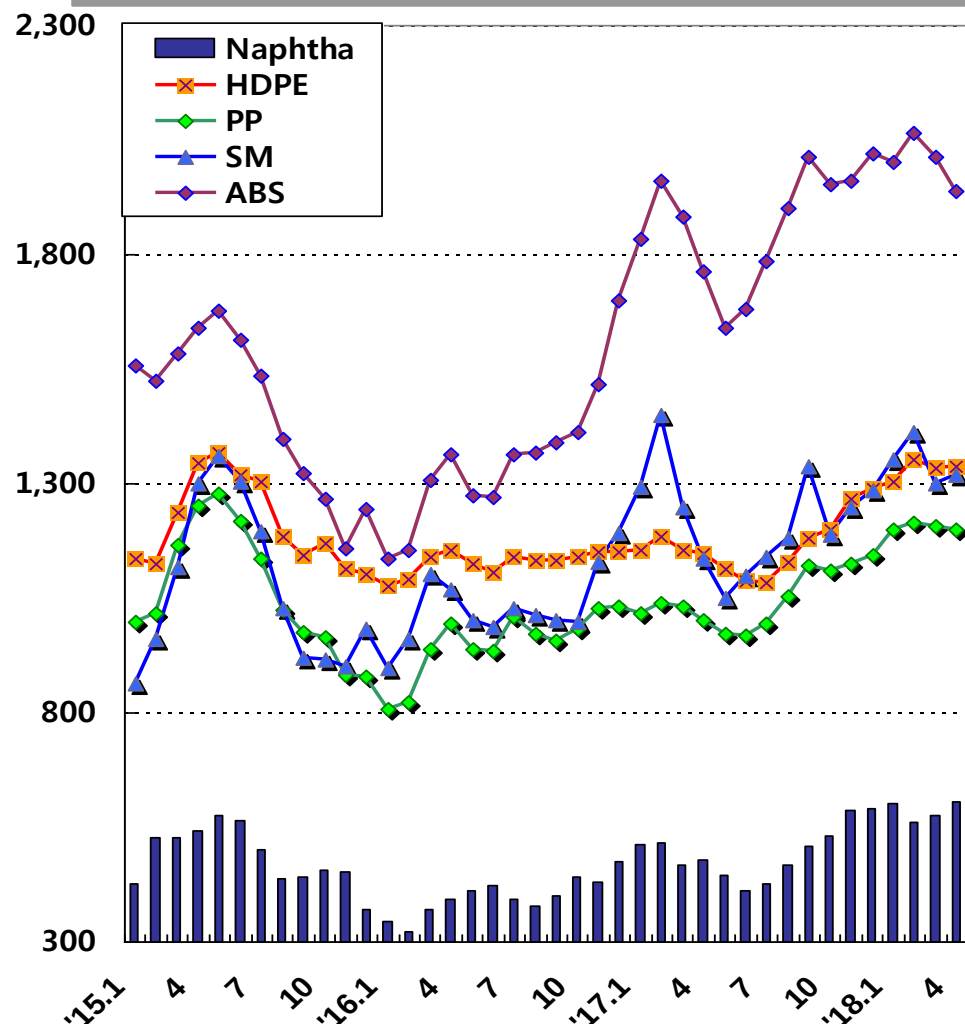
(Unit : W Billion )

| Classification   | 2017  |       |       |       |        | 2018  |    |    |    |       |
|------------------|-------|-------|-------|-------|--------|-------|----|----|----|-------|
|                  | 1Q    | 2Q    | 3Q    | 4Q    | Total  | 1Q(E) | 2Q | 3Q | 4Q | Total |
| Revenue          | 3,996 | 3,853 | 3,990 | 4,035 | 15,874 | 4,123 |    |    |    | 4,123 |
| Operating Profit | 815   | 632   | 766   | 716   | 2,930  | 662   |    |    |    | 662   |
| Pre-tax Income   | 864   | 686   | 833   | 702   | 3,085  | 745   |    |    |    | 745   |
| Net Income       | 641   | 516   | 631   | 497   | 2,285  | 543   |    |    |    | 543   |

# Appendix : Market Situation

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## HDPE/PP/SM/ABS Price Trend (Unit: U\$/MT)



## MEG/PTA/BD/PC Price Trend (Unit: U\$/MT)

